S/E Sumner Eastman

BUSINESS ANALYST

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ABOUT ME

Results-driven, high-performing business operations analyst with 4+ years' experience using data, SQL, BI Tools, and strong domain knowledge to provide management with actionable insights to help drive organizational growth.



SKILLS

10 / 10

Excel (VBA, Pivot, Formulas)

8/10

SQL

8/10

BI Tools (Tableau/Qlik Sense)

7/10

Strategic Analysis

7/10

Process Implementation/Automation

6/10

Project/Program Management

6/10

R/Python

TRAITS

- ✓ Competitive
- ✓ Curious
- ✓ Strategic
- ✓ Passionate
- ✓ Thoughtful
- ✓ Perspicacious
- ✓ Goal Crusher
- ✓ Questioner

INTERESTS

- ✓ Travel
- ✓ Cooking
- ✓ Future Tech
- ✓ Learning/Improving

EXPERIENCE

QA Engineer/Operations Analyst II

AGC Electronics America - Hillsboro, OR 2015-2019

Led and participated in reporting and KPI programs, process improvement projects, customer/vendor management, and several cross-functional improvement initiatives.

- **Developed a BI program from scratch** utilizing Tableau, Qlik Sense, and advanced SQL queries to create actionable executive-level dashboards.
- Effectively applied regression and data analytics to identify problematic processes and products, saving more than \$2M in lost product over two years.
- Successfully constructed pareto-style frequency analyses to monitor inefficient product flow, cutting unnecessary processing by over \$400K.
- Engineered data automation using Excel VBA and other tools, eliminating
 \$450k in redundant overhead cost.
- Applied SQL knowledge and financial analysis techniques to identify and correct product pricing issues, adding \$200k in revenue year-over-year.

Inventory Control Intern

Gamma Therapeutics Summer, 2011

 Developed custom Excel-based tracking software to manage CAPEX, saving company \$32k.

EDUCATION

Portland State University

Business Administration - Supply Chain & Logistics Management - 2015

- Magna Cum Laude. Business GPA 3.9.
- Expertly led highly a successful capstone business project, empowering a small business to rebrand and reimagine their business outlook.